

**SPECIAL MATERIALS COMPANY**  
*Providing a Competitive Advantage...*



## **Business Acquisition Search**

Special Materials is pleased to announce that it has put together an acquisition team to actively seek to purchase non-core businesses, assets, and product lines from the large multi-national specialty chemical companies looking to rationalize their businesses. The team consists of Greg Bolingbroke and Jay LoVetere, both were instrumental in acquiring over 25 companies during MacDermid, Inc 's growth from 200 Million to 1 Billion in revenue.

SMC is a growing producer and marketer of specialty chemicals for customers across the globe in a wide variety of industries. The Company had developed a low cost manufacturing base in China and feels that there are opportunities to work with specialty chemical companies to optimize the value of certain product lines which are no longer so profitable or strategic.

Headquartered in New York City, SMC ([www.smc-global.com](http://www.smc-global.com)) is both a wholesaler and manufacturer of a diverse mix of specialty chemicals. Founded in 1996, the Company is now the world's largest producer and marketer of color developing chemistry as well as the largest supplier of green solvents in North America. SMC serves a Fortune 500 customer base and sells into a broad spectrum of industries. The Company generated \$110 million in sales in 2009 and is well-capitalized to aggressively advance its market position in the global specialty chemicals space.

SMC is looking to purchase businesses, assets, customer lists, and product lines in North America, Europe, and China. Industries of particular interest are paints & coatings, paper chemicals, textile chemicals, water treatment, and chemical intermediates. The target size acquisition is revenues between 5 and 50 million dollars in annual sales.

In addition to an acquisition, SMC will look at creative structures such as Joint Venture, tolling arrangements, supply agreements.

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