

TOP 100 CHEMICAL DISTRIBUTORS

tion, storage, technical training, safety training
Assets: Seven warehouses, 21 trucks, eight vans, seven tankers, 3.15m gal bulk storage, 320,000 square foot warehouse

**66 CSC
JAEKLECHEMIE**
2010 SALES: €90.2M
(\$119.6M)

Nuremberg, Germany
www.csc-jaekle.de
CEO: Robert Spath, Bernd Kurth
Products: Acids, alkaline solutions, solvents, solids, specialities, food and nutrition ingredients, feed additives, water treatment chemicals, coatings chemicals, adhesives and sealants and cleaning chemicals
Services: Warehousing, inventory management, technical expertise, field service, blending, repackaging, waste disposal, trucking
Assets: Storing, filling and trans-shipment site, warehouse ad laboratory for quality assurance, seven tank wagons for chemicals, 15 trucks

67 VELOX
2010 SALES: €90M
(\$119M)

Hamburg, Germany
www.velox.com
President and CEO: Bernard Goursaud, Owners Max Schlenzig, Francois Minec
Products: Specialty additives, pigments, fillers, resins, antioxidants, accelerators, flame retardants, binders, fibers and rubber chemicals
Services: Repacking, storage, sampling, business development

68 SELECTCHEMIE
2010 SALES:
SWFR110M (\$117M)

Zurich, Switzerland
www.selectchemie.ch
CEO: Peter Kaufmann
Products: Active pharmaceutical ingredients, pharmaceutical excipients, nutritional ingredients and feed ingredients
Services: Consulting, regulatory affairs, formulation support, logistics

69 ARINOS QUIMICA
2010 SALES: \$115.8M
Osasco, Sao Paulo, Brazil

www.arinos.com.br
CEO: Mateos Dias
Products: Resins, pigments, aromatic and aliphatic solvents, isocyanates, polyols, flavors, surfactants, alcohols, acrylates, specialty chemicals, acids, food additives, specialty coatings and additives
Services: Drumming, warehousing, sampling, logistics, repackaging, portioning USP products (solids and liquids), waste management, blending, hazardous materials handling
Assets: Two warehouses in Recife and Itajai, Brazil, USP white rooms

**70 SPECIAL
MATERIALS CO.**
2010 SALES: \$115.3M

New York, US
www.smc-global.com
President and CEO: Adam Feldman
Products: Phosphorous derivatives, VOC-compliant solutions, paper and pulp chemicals, cyanide salts, pho-

toimaging chemicals, glass-etching acids, chemical intermediates and raw materials
Services: Blending, formulating, grinding, packaging, storage
Assets: 14 warehouses

71 HARKE GROUP
2010 SALES €85M
(\$112.6M)

Muelheim an der Ruhr, Germany
www.harke.com
Owner: Thorsten Harke
Products: Cleaning and detergent chemicals, coatings, electronic chemicals, food ingredients, health and functional food, industrial chemicals, personal care ingredients, pharma excipients, phosphates, plastics, speciality films, specialty chemicals, synthetic polymers, water-soluble films and water treatment chemicals
Services: Packaging, storage, blending, mixing, refilling, consulting, sales marketing
Assets: Warehouse, packaging machines, filling stations, tanks



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