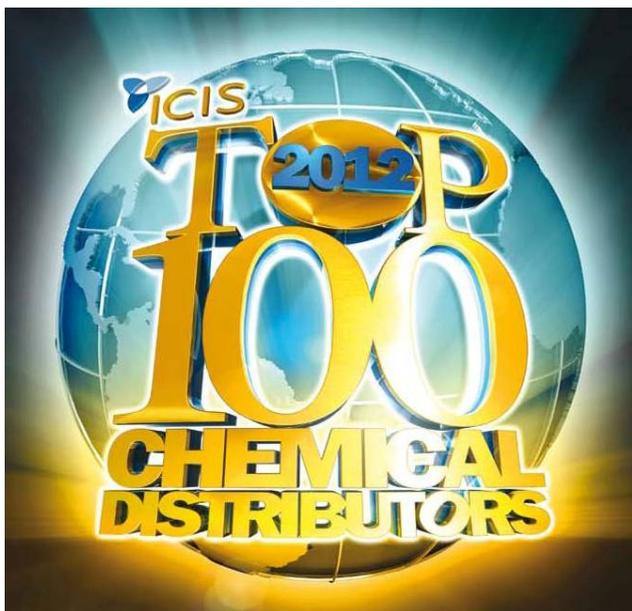


# TOP 100 CHEMICAL DISTRIBUTORS



# special MATERIALS C O M P A N Y

[www.mpstorage.co.uk](http://www.mpstorage.co.uk)

Chairman and CEO: Mottie Kessler

**Products:** Surfactants, biocides, pharmaceutical intermediates, preservatives, reology modification chemicals, pigments, solvents, completion and drilling fluids, chlorinated solvents, reducing agents, refinery catalyst regeneration, perchloroethylene (perc), trichloroethylene (TCE), precision and electronic cleaning chemicals

**Services:** Blending, packaging, storage, personal and home care formulation advice, samples management, chemical waste transfer

**Assets:** Three warehouses; China, UK, Ireland sales locations

70

## ALGOL CHEMICALS

**2011 SALES: €118M (\$153M)**

Espoo, Finland

[www.algolchemicals.com](http://www.algolchemicals.com)

Managing director: Raul Henriksson

**Products:** Chemicals for paints and coatings, food and feed, polymers, metal treatment, industrial chemicals

**Services:** Blending; packaging; storage; laboratories (paint and metal); health, safety, environment and quality (HSEQ) services; logistics

**Assets:** Sales offices and warehouses in Finland, Norway, Denmark, Sweden, Estonia, Latvia, Lithuania, Russia, Ukraine and Belarus; 14 warehouses in 10 countries; laboratories in two countries

71

## SPECIAL MATERIALS COMPANY

**2011 SALES: \$142M**

New York, US

[www.smc-global.com](http://www.smc-global.com)

President and CEO: Adam Feldman

**Products:** Phosphorus derivatives, VOC-compliant solutions, paper and pulp chemicals, cyanide salts, photoimaging chemistry, glass etching acids, chemical intermediates, raw materials, CASE (coatings, adhesives, sealants, elastomers) products

**Services:** Blending, formulating, packaging, storage, grinding

**Assets:** 14 warehouses, six trucks and tankers

72

## HARKE GROUP

**2011 SALES: €105M (\$136M)**

Mulheim an der Ruhr, Germany

[www.harke.com](http://www.harke.com)

President: Thorsten Harke

**Products:** Cleaning and detergent chemicals, coatings, electronic chemicals, food ingredients, health and functional food, industrial chemicals, personal care ingredients, pharmaceutical excipients, phosphates, plastics, speciality films, specialty chemicals, synthetic polymers, water-soluble films, water treatment chemicals

**Services:** Packaging, storage, blending, mixing, refilling, consulting, sales and marketing

**Assets:** Warehouse, packaging machines, filling stations, tanks

73

## CHEMICALS INC. USA (CHEMGROUP)

**2011 SALES: \$133.5M**

Cincinnati, Ohio, US

[www.chemgroup.com](http://www.chemgroup.com)

President: Marty Wehr

**Products:** Acids, chlor-alkali, alcohols, solvents, surfactants, hydrogen peroxide, soda ash, sodium hypochlorite, amines, industrial gases, water treatment chemicals, borates, sodium formate

**Services:** Blending, solvent reclamation, warehousing, technical and safety training

**Assets:** Nine warehouses with 360,000 square feet of warehouse space, 2.75m gal bulk storage, 17 tractors, 16 straight trucks, 24 trailers, seven tankers

74

## THOMMEN-FURLER

**2011 SALES: SWFR 124M (\$132M)**

Buren, Switzerland

[www.thommen-furler.ch](http://www.thommen-furler.ch)

CEO: Franz Christ

**Products:** Industrial chemicals (inorganics, organics, liquids and solids), hygiene and surface cleaning products, activated carbon, inter-